SINCE 1968

YAM
LOGISTICS

Committed to Commitments.



OUR PHILOSOPHY

FROM THE MANAGING DIRECTOR

When my father opened the doors to a small office on Mall Road, Kanpur in 1962, he wasn't trying to build one of India's oldest logistics companies. He simply believed that a person's word should always mean something.

Long before I understood what logistics meant, I understood what a commitment meant.

Over the past six decades, our industry has transformed from telex machines and handwritten documents to artificial intelligence and real-time global supply chains. While the tools have changed, the values that guide YAM have remained the same.

We believe relationships are built long before a shipment moves—and long after it is delivered. Delays and challenges are part of our business; being unavailable is not. That is why some of our clients have been with us for generations, many of our colleagues have spent their entire careers here, and even today, most of our new business comes through referrals from those who trust us.

Today, I have the privilege of carrying forward a business built on those same values. Our responsibility is simple: to preserve the principles that built this company and to prepare it for the next generation.

> "For us, every shipment is important. Every relationship is priceless."

Razi Zaheer

RAZI ZAHEER
MANAGING DIRECTOR
YAM LOGISTICS PVT. LTD.



SOME JOURNEYS ARE MEASURED IN YEARS.

Ours is measured in commitments kept.

1962 — KANPUR
Where it all began.

1968 — MUMBAI
New horizons.

1972 — BHADOHI
Carpet Capital of India.

1975 — MORADABAD
Brass Capital of India.

1978 — SAHARANPUR
Woodcraft Capital of India.

1984 — DELHI
Closer to India's commercial heartbeat.

1992 — CUSTOMS BROKER LICENCE
A responsibility we continue to honour every day.

1993 — DUBAI
Our first overseas office.
A new horizon beyond borders.

2010 — NHAVA SHEVA
India's busiest gateway.
A natural next chapter.

2022 — MUMBAI AIRPORT
Adding speed to experience.

2026 — MUNDRA
Positioning ourselves where India's future trade is growing fastest.

THE PLACES CHANGED.
THE PROMISE NEVER DID.

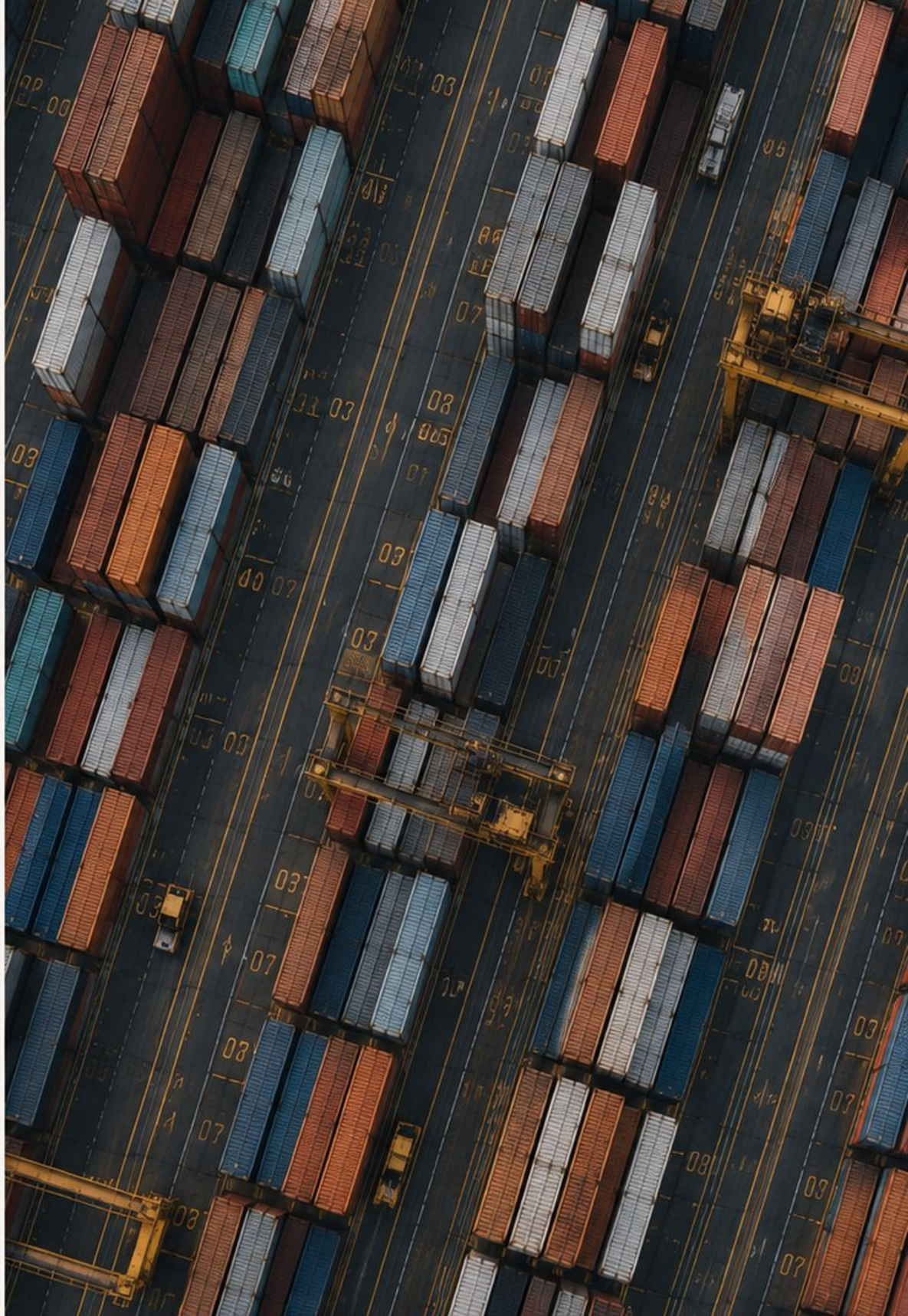
Different cargo.
The same *responsibility.*

For nearly six decades, businesses across industries have trusted us with shipments that matter—not because of what they ship, but because of how seriously we take our responsibility.

TRUSTED ACROSS INDUSTRIES

- Manufacturing
- Healthcare
- Electronics
- Textiles
- Engineering
- Retail
- Sports
- General Trade

> *Every shipment is different.*
> *Our commitment never is.*



The Way We Work

A shipment moves because people move it.
We believe how we work is just as important
as where your cargo goes.

01

We understand before we recommend.
Every business is different.
The right solution begins with listening.

02

We stay available.
Delays happen.
Silence shouldn't.

03

We solve problems, not just shipments.
Anyone can move cargo.
Our job is removing obstacles.

04

We take ownership.
If it matters to our client,
it matters to us.

05

We think beyond the shipment.
A successful delivery should become
the beginning of a relationship.

> *The shipment may last days.*
> *The relationship should last decades.*



Beyond the Shipment

OUR ROLE BEGINS LONG BEFORE YOUR SHIPMENT REACHES CUSTOMS—AND CONTINUES LONG AFTER IT HAS BEEN DELIVERED.

> We don't simply submit documents.
> We *review* them. We *question* them.
> We *improve* them. Only then do we submit them.

01

PREPARE

Trade Advisory

We review documentation, verify HSN classifications, [illegible] registrations [illegible] compliance issues before they become delays.

02

MOVE

Execution

We manage customs clearance and freight movements with precision, supported by proactive communication at every stage.

03

IMPROVE

Partnership

We learn from every shipment, solve challenges, optimise supply chains and plan ahead—building stronger partnerships for the future.

EXPERIENCE. JUDGMENT. RELIABILITY.

SINCE 1968



No Two Businesses Trade the Same Way.

Every business has its own priorities, challenges and opportunities.

Our role is to design the right solution around the way *you* do business.



No two businesses trade the same way. | *Neither do the solutions we build.*

Before Networks, There Were Friendships.

Long before international forwarding networks connected freight forwarders around the world, we had already built our own—one relationship at a time.

For nearly six decades, we've worked with independent freight forwarders and customs brokers in every major trading nation. Many are family businesses, now led by the second and third generations—just like ours.

Our relationships were built through thousands of shipments handled together, mutual respect and decades of standing by one another.

When your shipment reaches another country, it is in the hands of someone we know, respect and have trusted for decades.

> Our global partnerships weren't built through memberships.
> *They were built through decades of trust.*





Every shipment has a destination.
Some carry something far more valuable.

01

When Time Couldn’t Wait.

Medical aid destined for a United Nations mission in Central Asia couldn’t wait for an ocean voyage, yet air freight wasn’t financially viable.

We designed a sea–air–road solution that delivered the shipment significantly faster than sea while remaining far more economical than air.

When everyone saw two choices...
we found a third.



Complexity isn't something to avoid. It's something to organise.

02

One Export. Eight Journeys.

A steel tube mill destined for West Africa combined Indian manufacturing with specialised components sourced from seven countries.

By establishing a Customs Bonded Warehouse within the port, every component was consolidated before being exported as one complete machine.





In times of crisis,
reliability becomes a responsibility.

03

Seventy-Two Hours.

During the COVID-19 pandemic, a publicly listed client urgently needed to import thousands of oxygen concentrators from China.

Within seventy–two hours, we had arranged a dedicated charter aircraft and coordinated their delivery across India.

Sometimes logistics is measured in transit times. Sometimes it is measured in lives helped.



Great performances
begin long before the
competition begins.

04

Twenty-Four Hours.

An Olympic-standard javelin, manufactured in India, had to reach an athlete competing in South America within just twenty-four hours.

There was no direct route.
To arrive on time, the shipment travelled through three international airports and four connecting flights, with every connection leaving no room for delay.

It arrived exactly when it was needed—
ready for competition.

Months later, that same athlete
went on to win Olympic gold.

Great performances begin
long before the competition begins.



What We Really Deliver.

Our founder taught us something
that has guided YAM Logistics for generations.

> *“We’re in the business of taking care of our clients’ headaches.”*

Our clients could manage their shipments themselves.
They could handle the calls, the documents,
the coordination and the problems that come with it.

They don’t. Because they have businesses to build.

We make sure logistics is one less thing
they have to think about.

Twenty-four hours a day. Three hundred and sixty-five days a year.

That’s our responsibility. That’s our commitment.

The confidence our clients feel when they know they no longer have to think about logistics.

PEACE OF MIND IS THE MOST VALUABLE CARGO WE DELIVER.



MISSION COMPLETED.
COMMITMENT KEPT.
TRUST EARNED.

A COMMITMENT ISN'T MEASURED WHEN IT'S MADE. *IT'S MEASURED WHEN IT'S HONORED.*

For more than half a century, our clients have trusted us with shipments that carried deadlines, reputations and expectations.

Some demanded *speed.*
Some demanded *ingenuity.*
Some demanded *persistence.*

Every one of them demanded that we keep our word.

Distance has never been an excuse.
Time has never been a reason.

Because a commitment is simply something we keep.

COMMITTED TO COMMITMENTS.

SINCE 1968

The Conversation Starts Here.

Every lasting partnership begins with a conversation.
We'd be honoured to begin ours with you.



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MUMBAI

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The coffee is on us.



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